

Ringkasan Kinerja 2021

2021 Key Highlights

Pengelolaan Sumberdaya dan Cadangan Berkesinambungan Sustainable Management of Resources and Reserves

Perseroan menerapkan inisiatif strategis pengelolaan sumberdaya dan cadangan secara komprehensif. Hasilnya, sumberdaya timah dan cadangan timah Perseroan di tahun 2021 meningkat.

The Company implements strategic initiatives for comprehensive resource and reserve management. As a result, the Company's tin resources and tin reserves in 2021 will increase.

Sumberdaya Timah Tin Resources

919.098 ton tonnes **2020** 823.420 ton tonnes ▲ +12%

Cadangan Timah Tin Reserve

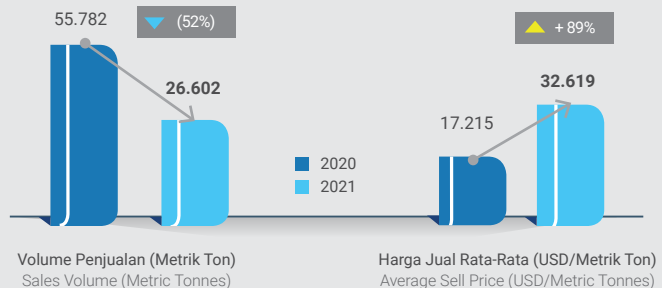
300.000 ton tonnes **2020** 282.312 ton tonnes ▲ +6%

Optimalisasi Peluang Naiknya Harga Timah di Pasar Global Optimizing the Opportunity of Rising Tin Prices in the Global Market

Perseroan mengoptimalkan peluang terbaik dari melonjaknya harga timah di pasar global disaat kegiatan penambangan bijih timah terkendala. Hasilnya, nilai pendapatan hanya turun 4%, walaupun volume penjualan logam timah turun 52%.

The Company optimizes the best opportunities from the soaring tin price in the global market when tin ore mining activities are constrained. As a result, the revenue value only decreased by 4%, although the sales volume of tin decreased by 52%.

Volume Penjualan vs Harga Jual Rata-rata Sales Volume vs Average Sell Price



Nilai Pendapatan Income

Rp14.607 miliar billions **2020** Rp15.216 miliar billions ▼ (4%)

Pendekatan *Operational Excellence* untuk Mengendalikan Biaya Operational Excellence Approach to Controlling Costs

Perseroan konsisten menerapkan pendekatan *operational excellence*. Hasilnya, *Cost of Goods Sold (COGS) to Sales* Perseroan terus membaik.

The Company consistently applies an operational excellence approach. As a result, the Company's *Cost of Goods Sold (COGS) to Sales* continues to improve.

COGS terhadap Penjualan COGS to Sales

77%
2020 93% ▼ (16%)

Manajemen Keuangan Terbaik untuk Mengurangi Beban Keuangan Best Financial Management to Reduce Financial Burden

Perseroan menerapkan manajemen keuangan dengan baik, sehingga beban keuangan di tahun 2021 turun hingga 44%.

The Company implements financial management properly, so that the financial burden in 2021 will decrease to 44%.

Beban Keuangan
Expense

Rp341 miliar
billions

2020
Rp607 miliar
billions

▼ (44%)

Kinerja Keuangan yang Kuat Strong Financial Performance



Perseroan mencatatkan kinerja keuangan tahun 2021 yang kuat.
The Company recorded a strong 2021 financial performance.

EBITDA

Rp3.179 miliar
billions

2020
Rp1.159 miliar
billions ▲ +174%

Laba Operasi
Operating Profit

Rp2.239 miliar
billions

2020
Rp217 miliar
billions ▲ +930%

Laba Bersih
Net Profit

Rp1.303 miliar
billions

2020
(Rp341) miliar
billions ▲ +483%

Investasi untuk Meningkatkan Kinerja di Masa Depan Investment to Improve Future Performance

Pembangunan **Top Submerged Lance (TSL) Ausmelt Furnace** berkapasitas

Construction of the Top Submerged Lance (TSL) Ausmelt Furnace with a capacity of

40.000 ton
tonnes

crude tin per tahun
crude tin per year.

87%
Progres per
31 Desember 2021
Progress as of
December 31, 2021

Target Operasional
Operational Target
Semester 2-2022

Komitmen Kuat Mendukung Pencapaian Tujuan Keberlanjutan Strong Commitment Supports the Achievement of Sustainability Goals



- Menerapkan **6 Pilar Keberlanjutan Perseroan**.
Implementing the **6 Pillars of the Company's Sustainability**.
- Menerapkan **pola pengelolaan energi** mengacu pada ISO 50001-Sistem Manajemen Energi.
Implementing **energy management patterns** referring to ISO 50001-Energy Management System.
- Menerapkan **Prinsip 3R**.
Apply the **3R Principles**.
- Menjalankan **program konservasi Flora & Fauna** berstatus CR, VU, NT maupun LC.
Running the **Flora & Fauna conservation program** with CR, VU, NT and LC status.
- Menjalankan **program pemberdayaan** berbasis potensi sumber daya alam sekitar.
Running an **empowerment program** based on the potential of surrounding natural resources.
- Memperoleh **1 PROPER Peringkat EMAS, 2 PROPER Peringkat HIJAU dan 5 PROPER Peringkat Biru**.
Obtained **1 PROPER GOLD Rating, 2 PROPER GREEN Rating and 5 PROPER Blue Rating**.