

IKHTISAR KEUANGAN **G4-9**

FINANCIAL HIGHLIGHTS **G4-9**

Uraian	2016	2015	2014	2013	2012	Description
Dalam jutaan Rupiah						<i>In million Rupiah</i>
LAPORAN LABA-RUGI DAN PENGHASILAN KOMPREHENSIF KONSOLIDASIAN			CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME			
Pendapatan usaha	6.968.294	6.874.192	7.518.010	6.239.237	7.822.559	Revenue
Beban pokok pendapatan	(5.873.406)	(6.188.183)	(5.902.716)	(4.824.815)	(6.508.444)	Cost of revenue
Laba bruto	1.094.888	686.009	1.615.294	1.414.422	1.314.115	Gross profit
Beban umum & administrasi	(533.318)	(515.352)	(596.752)	(570.272)	(566.701)	General and administration expenses
Beban penjualan	(63.784)	(89.160)	(55.613)	(44.397)	(57.741)	Selling expenses
Beban keuangan	(118.240)	(129.296)	(111.964)	(34.832)	(29.935)	Finance costs
Bagian atas laba/(rugi) neto entitas asosiasi	3.382	6.713	96	(3.604)	(16.670)	Share in net income/(loss) of associates
Pendapatan keuangan	10.080	8.673	16.555	15.633	15.856	Finance Income
(Beban)/pendapatan lain-lain, neto	21.962	200.576	157.228	60.721	(12.285)	Other (loss)/Income, Net
Beban usaha	(679.918)	(517.846)	(590.450)	(576.751)	(667.476)	Operating Expense
Laba sebelum pajak penghasilan	414.970	168.163	1.024.844	837.671	646.639	Profit before income tax
Beban pajak penghasilan	131.921	(66.602)	(351.853)	(257.101)	(215.050)	Income tax expense
Laba tahun berjalan dari operasi yang dilanjutkan	283.049	101.561	672.991	580.570	431.589	Profit for the period from continuing operations
Penghasilan komprehensif lain						Other Comprehensive Income
Pos-pos yang tidak akan direklasifikasi ke laba rugi						Items that will not be reclassified to profit or loss
Pengukuran kembali kewajiban imbalan kerja	19.099	938.363	(315.250)	-	-	Remeasurement of employee benefits obligations
Bagian pendapatan komprehensif lain dari entitas asosiasi, setelah pajak	849	2.418	-	-	-	Share of other comprehensive income of associates, net of tax
Pos-pos yang nantinya dapat direklasifikasi ke laba rugi						Items that may be subsequently reclassified to profit or loss
Selisih kurs karena penjabaran laporan keuangan	18.670	6.613	701	34.171	4.632	Exchange difference due to financial statements translation
Bagian pendapatan komprehensif lain dari entitas asosiasi, setelah pajak	1.126	401	-	-	-	Share of other comprehensive income of associates, net of tax
Keuntungan yang belum direalisasi atas efek tersedia untuk dijual	-	427	44	424	(522)	Unrealised gain from available-for-sale securities
Manfaat pajak penghasilan terkait	21.380	12.874	12.329	-	-	Related income tax benefit
Jumlah laba komprehensif tahun berjalan	313.093	1.062.657	370.815	615.165	435.699	Total comprehensive income for the year
Laba tahun berjalan yang diatribusikan kepada:						Profit for the year attributable to:
Pemilik entitas induk	251.832	101.583	673.005	580.544	431.575	Owners of the parent
Kepentingan non pengendali	137	(22)	(14)	26	14	Non-controlling interest
Laba komprehensif tahun berjalan yang diatribusikan kepada:						Comprehensive income/(loss) for the year attributable to:
Pemilik entitas induk	312.956	1.062.679	370.829	615.139	435.685	Owners of the parent
Kepentingan non-pengendali	137	(22)	(14)	26	14	Non-controlling interest
	313.093	1.062.657	370.815	615.165	435.699	

IKHTISAR KEUANGAN G4-9
FINANCIAL HIGHLIGHTS G4-9

Uraian	2016	2015	2014	2013	2012	Description
Dalam jutaan Rupiah <i>In million Rupiah</i>						
Penghasilan sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	1.046.774	748.446	1.524.420	1.191.313	1.077.436	Income Before Interest, Tax, Depreciation and Amortization (EBITDA)
DATA SAHAM <i>SHARE INFORMATION</i>						
Jumlah saham beredar (ribuan lembar)	7.447.753	7.447.753	7.447.753	5.033.020	5.033.020	Total Outstanding Shares (in thousands of shares)
Laba bersih per saham dasar (Rupiah)	34	14	90	102	86	Net Earnings per Share (Rupiah)
Dividen (rupiah/saham)*	-	4	45	58	43	Dividend (Rupiah/Share)*
LAPORAN POSISI KEUANGAN KONSOLIDASIAN <i>CONSOLIDATED STATEMENTS OF FINANCIAL POSITION</i>						
Modal kerja bersih	2.176.675	2.445.246	2.982.809	2.809.223	2.609.858	Net Working Capital
Jumlah aset	9.548.631	9.279.683	9.843.818	8.244.019	6.130.320	Total Assets
Jumlah investasi pada perusahaan asosiasi	125.891	120.534	173.236	131.975	100.29	Investment in Associates
Jumlah liabilitas	3.894.946	3.908.615	5.344.017	2.991.184	1.572.120	Total Liabilities
Liabilitas jangka pendek	3.061.232	2.998.953	3.514.707	2.439.590	989.119	Total Current Assets
Jumlah ekuitas	5.653.685	5.371.068	4.499.801	5.252.835	4.558.200	Total Equity
Pembelanjaan modal	535.037	649.120	422.815	503.994	597.114	Capital Expenditures
Utang bank	1.733.295	2.114.539	2.334.218	1.354.762	263.605	Bank Loans
RASIO KEUANGAN <i>FINANCIAL RATIOS</i>						
Margin laba kotor	16%	10%	21%	23%	17%	Gross Profit Margin
Margin laba usaha	6%	2%	14%	13%	8%	Operating Profit Margin
Margin laba bersih	4%	1%	9%	9%	6%	Net Profit Margin
Margin EBITDA	15%	11%	20%	19%	14%	EBITDA Margin
Rasio laba terhadap ekuitas***	4%	2%	15%	11%	12%	Return on Equity***
Rasio laba terhadap total aset	3%	1%	7%	7%	7%	Return on Assets
Rasio lancar	171%	182%	185%	215%	400%	Current Ratio
Rasio utang bank terhadap ekuitas	31%	39%	52%	26%	6%	Bank Loans to Equity Ratio
Rasio liabilitas terhadap ekuitas	64%	73%	119%	57%	34%	Debt to Equity Ratio
Rasio liabilitas terhadap total aset	41%	42%	54%	36%	26%	Debt to Asset Ratio
Rasio beban pokok pendapatan terhadap pendapatan usaha	84%	90%	79%	77%	83%	Cost of Revenue to Revenue Ratio
ARUS KAS KONSOLIDASIAN <i>CASH FLOW CONSOLIDATED</i>						
Kas dan setara kas awal tahun	497.472	346.495	613.698	670.411	659.584	Cash and Cash Equivalents at Beginning of the Period
Arus kas bersih dari/(untuk) aktivitas operasi	1.090.381	1.290.229	(640.782)	(761.537)	1.006.110	Net Cash Flows from/(for) Operating Activities
Arus kas bersih dari/(untuk) aktivitas investasi	(548.217)	(687.834)	(445.984)	(454.589)	(588.537)	Net Cash Flows from/(for) Investing Activities
Arus kas bersih dari/(untuk) aktivitas pendanaan	(467.505)	(473.979)	819.474	1.052.368	(410.375)	Net Cash Flows from/(for) Financing Activities
Kas dan setara kas akhir tahun	563.804	497.472	346.495	613.698	670.411	Cash and Cash Equivalents at the End of the Period

Catatan:

* Akan ditentukan pada Rapat Umum Pemegang Saham Tahun Buku 2016.

** Disesuaikan perhitungannya menurut Keputusan Menteri BUMN No. 100 Tahun 2008.

Notes :

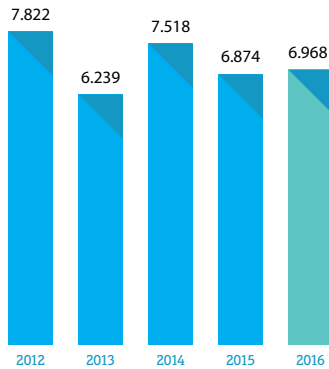
* To be determined by the General Meeting of Shareholders of Financial Year 2016.

** Adjusted calculation according to the SOE Minister Decree No. 100 Year 2008.

IKHTISAR KINERJA PERFORMANCE HIGHLIGHTS

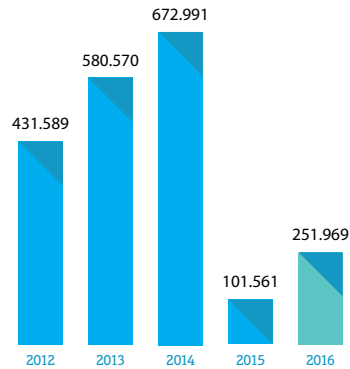
Pendapatan Usaha Revenue

(dalam Rp Miliar)
(in Rp Billion)



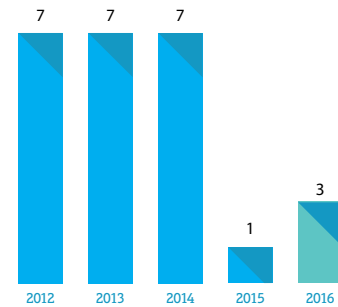
Laba Bersih Net Profit

(dalam Rp Miliar)
(in Rp Billion)



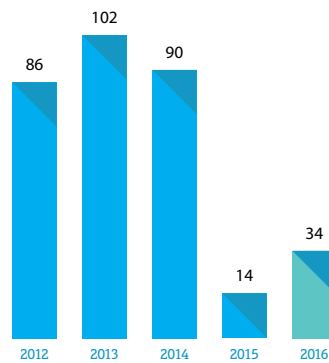
Rasio Laba terhadap Total Aktiva Return on Assets

(dalam %)
(in %)



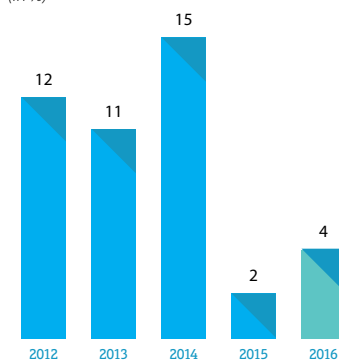
Laba Bersih per Saham Dasar Basic Earnings per Share

(Rupiah)
(Rupiah)



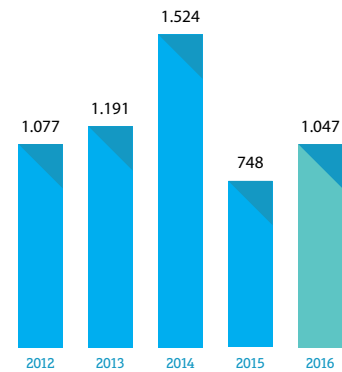
Rasio Laba Bersih terhadap Ekuitas Return on Equity

(dalam %)
(in %)



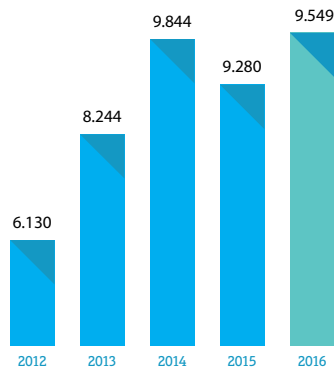
EBITDA EBITDA

(dalam Rp Miliar)
(in Rp Billion)

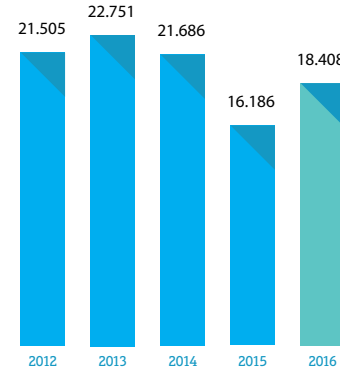


IKHTISAR KINERJA
PERFORMANCE HIGHLIGHTS

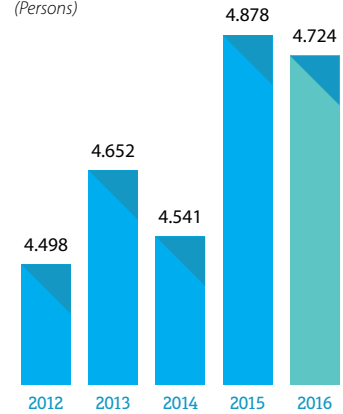
Total Aset
Total Assets
(dalam Rp Miliar)
(in Rp Billion)



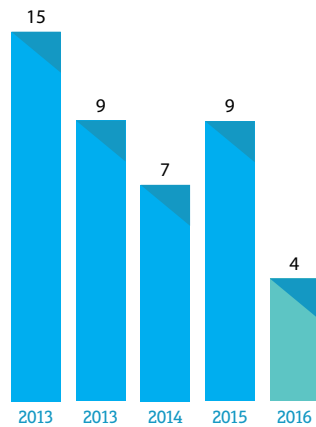
Harga Jual Rata-rata
Average Selling Price
(dalam US\$/Mton)
(in US\$/Mton)



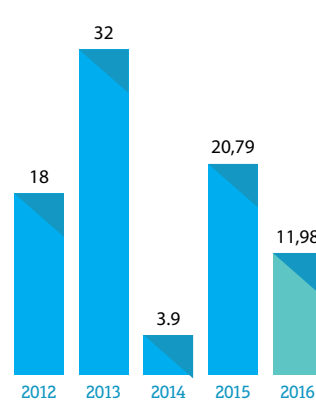
Jumlah Karyawan Tetap
Total Permanent Employees
(Orang)
(Persons)



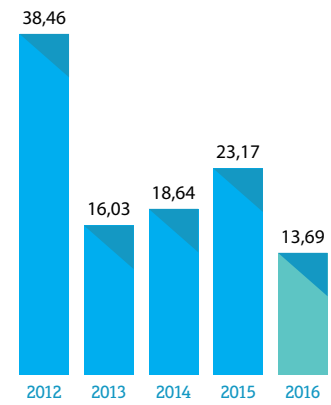
Angka Kecelakaan Kerja
Occupational Accident Rate
(Orang)
(Persons)



Realisasi Dana Program CSR
The Realization of CSR Funds
(dalam miliar rupiah)
(in billion Rupiah)

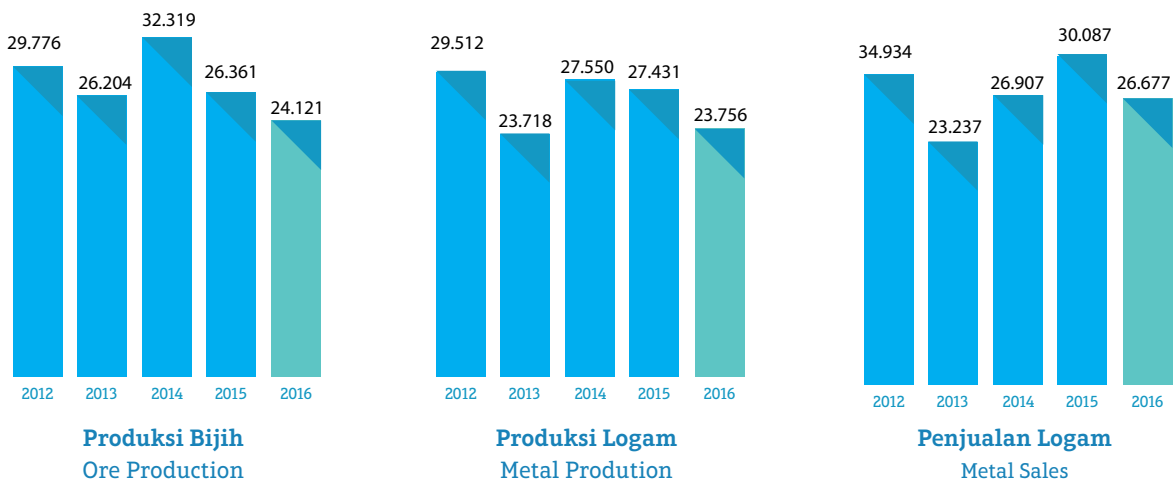


Realisasi Dana Program PKBL
The Realization of PKBL Funds
(dalam miliar rupiah)
(in billion Rupiah)



IKHTISAR KINERJA PERFORMANCE HIGHLIGHTS

Volume Produksi dan Penjualan 2011-2016 (dalam Rp Miliar)
Production and Sales Volumes 2011-2016 (in Rp Billion)



IKHTISAR KINERJA
PERFORMANCE HIGHLIGHTS

RASIO KEUANGAN PENTING

KEY FINANCIAL RATIOS

KETERANGAN		2016	2015	2014	2013
PROFITABILITAS		PROFITABILITY			
1. Laba Kotor terhadap Penjualan = Laba Kotor/ Pendapatan Bersih <i>Gross Profit to Sales = Gross Profit / Net Revenue</i>	Margin Laba Kotor <i>Gross Profit Margin</i>	16%	10%	21%	23%
2. Laba Operasi terhadap Penjualan = Laba Usaha/ Pendapatan Bersih <i>Profit from Operations to Sales = Income from Operations / Net Revenue</i>	Margin Laba Usaha <i>Operating Profit Margin</i>	6%	2%	14%	13%
3. Laba Bersih terhadap Penjualan = Laba Bersih/ Pendapatan Bersih <i>Net Profit to Sales = Net Profit / Net Revenue</i>	Margin Laba Bersih <i>Net Profit Margin</i>	4%	1%	9%	9%
4. Ebitda terhadap Penjualan = Ebitda /Pendapatan Bersih <i>EBITDA to Sales = EBITDA / Net Revenue</i>	Margin EBITDA <i>EBITDA Margin</i>	15%	11%	20%	19%
5. Laba Bersih terhadap Aset = Laba Bersih/Total Aset <i>Net Profit to Asset = Net Profit / Total Assets</i>	Return on Assets (ROA)	3%	1%	7%	7%
6. Laba Bersih terhadap Ekuitas = Laba Bersih/Total Ekuitas <i>Net Profit to Equity = Net Profit / Total Equity</i>	Return on Equity (ROE)	4%	2%	15%	11%
LIKUIDITAS		LIQUIDITY			
7. Modal Kerja = Aset Lancar - Liabilitas Lancar <i>Working Capital = Current Assets - Current Liabilities</i>	Modal Kerja (Rp miliar) <i>Working Capital (Rp Billion)</i>	2.177	2.445	2.983	2.809
8. Rasio Lancar = Aset Lancar/Liabilitas Lancar <i>Current Ratio = Current Assets / Current Liabilities</i>	Rasio Lancar <i>Current Ratio</i>	171%	182%	185%	215%
9. Rasio Kas = Kas Dan Setara Kas/Liabilitas Lancar <i>Cash Ratio = Cash and Cash Equivalents / Current Liabilities</i>	Rasio Kas <i>Cash Ratio</i>	18%	17%	10%	27%
10. EBITDA terhadap Beban Bunga = Ebitda/Beban Bunga <i>EBITDA to Interest Expense = EBITDA/Interest Expense</i>	EBITDA terhadap Beban Bunga <i>EBITDA to Interest Expense</i>	925%	601%	1439%	3420%
SOLVABILITAS		SOLVENCY			
11. Total Liabilitas terhadap Total Aset = Total Liabilitas / Total Aset <i>Total Liabilities to Total Assets = Total Liabilities / Total Assets</i>	Total Liabilitas terhadap total aset <i>Total Liabilities to Total Assets</i>	41%	42%	54%	36%
12. Total Liabilitas terhadap Total Ekuitas = Total Liabilitas / Total Ekuitas <i>Total Liabilities to Total Equity = Total Liabilities / Total Equity</i>	Total Liabilitas terhadap total Ekuitas <i>Total Liabilities to Total Equity</i>	69%	73%	119%	57%
13. Total Utang terhadap Ekuitas = Total Utang Bank/Total Ekuitas <i>Total Debts to Total Equity = Total Bank Loans / Total Equity</i>	Utang terhadap Ekuitas <i>Debts to Total Equity</i>	31%	39%	52%	26%
PERPUTARAN PIUTANG USAHA		TRADE RECEIVABLES TURNOVER			
14. Perputaran Piutang Usaha = Penjualan Kredit Bersih/ Rata-Rata Piutang Usaha <i>Trade Receivables Turnover = Net Credit Sales / Average Trade Receivables</i>	Rasio Perputaran Piutang <i>Receivables Turnover Ratio</i>	8	15	5	8
15. Periode Penagihan Piutang Usaha = 365 Hari/ Perputaran Piutang Usaha <i>Trade Receivables Collection Period = 365 Days / Trade Receivables Turnover</i>	Periode Perputaran Piutang (hari) <i>Receivables Turnover Period (Days)</i>	46	24	73	46